

Shareholders rewarded with a dividend in continuous growth

CAD IT SpA: The shareholders' meeting has approved the 2001 balance and has distributed a dividend with an increase of 80%

The group closed 2001 with a production value of 60.9 million Euro, an increase of 25,7% compared to 2000

The consolidated net profit, equal to 9.1 million Euro, an increase of 18,9%

The CAD IT S.p.A.'s shareholders meeting, leader in the Italian financial software market, has today approved, at its first summoning, the balance project for the year 2001. By examining the consolidated balance, the shareholders were able to appreciate the **considerable increase in growth of the production value** and the **high income** of the Veronese group. Based on these results, the shareholders meeting decided on a **distribution of a dividend of 0.65 Euro per share**, an increase of **80.6% compared to 2000**, despite the setting aside of **4.5 million Euro as a reserve**.

The consolidated balance at the 31st December 2001 highlights:

- A **production value** equal to 60.9 million Euro, an increase of 25,7% compared to 2000;
- A **gross operational margin** equal to 18 million Euro, which corresponds to 29,5% of the production value;
- A **net consolidated profit** equal to 9.1 million Euro, an increase of 18,9% compared to 2000.
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The net profit achieved by the head company CAD IT S.p.A. amounted to about 10,3 million Euro.

The brilliant results achieved in 2001 confirm the **strengthening of CAD IT's competitive position** in the Italian software market, despite the difficult economic situation. The **high income**, which was achieved in spite of the Group's considerable increase of personnel and investments into research and development (which as usual is completely covered in the cost of the financial year), is, however, very significant.

In fact, during the activity of 2001, CAD IT activated a **high increase in productive capacity** by introducing 164 new staff bringing the total number of people working within



the Group to 600. Moreover, **new stakes in three companies** (Datafox, DQS and Smart-Line) were purchased and **new products** launched (including the Private Banking and the ERP SIGMAWEB software) aimed at both banking and industrial clients. In 2001 many resources were dedicated to the development of SIBAC, an innovative and **complete information technology system for financial institutions**, which already achieved a sale in the first semester of 2002.

The **net consolidated financial position** on 31 December 2001 was equal to 41 million euro. This figure highlights a decrease of 13 million euro compared to the value recorded at the end of the previous financial year, which is attributed to purchases in 2001 of stakes to the total value of 10.3 million euro (of which 9.2 million euro have already been paid) and to investments in instrumental assets involving an expenditure of 6.9 million euro.

The ex-dividend date and the dividend payment date set by the Shareholder's Meeting are the 13th May and the 16th May 2002.

The President of CAD IT SpA, Giuseppe Dal Cortivo, declared: "We have closed 2001 with excellent results, which allow us to reward our shareholders with a dividend in continuous growth. Also for the present year we aim to continue increasing the revenues and maintaining a high profitability. With this in mind, the positive signs received from our activity allow us to be optimistic"

The CAD IT Group has developed and distributed information systems for the banking sector and small and medium sized companies for over 20 years. CAD IT's offers include standard and personalized applicative programmes, software maintenance and updating, consultancy and training.

CAD IT is leader in the Italian software market for the banking sector with the sale of its product, Financial Area, a programme which completely manages all functions connected to negotiation, settlement and administration of security transactions, bonds and derivatives (in any currency) and used by 57% of Italian banking outlets.

Moreover, the Group boasts a long-standing activity in the industrial sector, complimented by that of the financial sector, and the capacity to offer solutions for e-business, banks and industrial companies in constant evolution.

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Consolidated balance sheet as at 31 December 2001

	31/12/2001		
	Aggregate	Consolidation adjustments	Consolidated financial statements
Current Assets			-
Bank accounts, cash-in-hand and cash equivalents	41,132	-	41,132
Trade receivables, net	31,879	(2,033)	29,845
Closing inventory	147	-	147
Other current assets	21,182	(18,987)	2,196
Accrued income and deferred expenses	196	-	196
Total current assets	94,536	(21,020)	73,516
Fixed assets			
Intangible fixed assets	3,472	9,494	12,966
Tangible fixed assets	9,164	-	9,164
Investments	19,067	(12,436)	6,632
Other fixed assets	67	-	67
Total fixed assets	31,771	(2,942)	28,829
TOTAL ASSETS	126,307	(23,962)	102,345
Current liabilities			
Due to banks	47	-	47
Payments on account	299	-	299
Accounts payable to creditors	8,683	(2,033)	6,650
Financial payables due to shareholders	-	-	-
Other current liabilities	28,070	(18,987)	9,083
Accrued expenses and deferred income	61	-	61
Total current liabilities	37,160	(21,020)	16,140
Medium to long term liabilities			
Medium/long term payables due to banks	-	-	-
Employees' leaving entitlement	3,146	-	3,146
Provisions for contingencies and other charges	23	-	23
Total medium to long term liabilities	3,169	-	3,169
TOTAL LIABILITIES	40,329	(21,020)	19,309
Shareholders' equity			
Share capital	6,055	(1,385)	4,670
Reserves	67,005	371	67,376
Profit /(loss) for the year	12,918	(3,749)	9,169
Total shareholders' equity of the group	85,977	(4,763)	81,215
Minority interest	-	1,821	1,821
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	126,307	(23,962)	102,345
MEMORANDUM AND CONTINGENCY ACCOUNTS	12,394,966	-	12,394,966

Consolidated profit and loss account for the period ended 31 December 2001

(in thousands of Euro)

	31/12/2001		
	Aggregate	Consolidation adjustments	Consolidated financial statements
Turnover - goods and services	82,243	(21,288)	60,955
Variations in contract work in progress	(287)	-	(287)
Other revenues and income	289	-	289
Production revenues	82,246	(21,288)	60,957
Raw materials, consumables and supplies	(1,584)	37	(1,546)
Services	(34,338)	21,251	(13,087)
Other operating costs	(1,054)	-	(1,054)
Added value	45,270	-	45,270
Personnel expenses	(24,838)	-	(24,838)
Other administrative expenses	(2,464)	-	(2,464)
Gross operating result	17,967	-	17,967
Charges to the bad debt provision	(122)	-	(122)
Charges to provisions for contingencies and other charges	-	-	-
Amortisation and depreciation of fixed assets	(1,899)	(1,084)	(2,983)
Operating profit	15,946	(1,084)	14,862
Financial income and charges, net	5,368	(2,811)	2,557
Result from operating activities	21,314	(3,894)	17,420
Extraordinary income or expenses	(51)	103	52
	(174)	(1)	(175)
Profit (loss) before taxation	21,089	(3,792)	17,297
Taxation on profit for the year	(8,171)	941	(7,230)
Profit before minority interest	12,918	(2,852)	10,067
Profit /(loss) for the year pertaining to minority interest	-	(897)	(897)
Profit / (loss) for the year	12,918	(3,749)	9,169

(Translation from the Italian original which remains the definitive version)

CAD IT S.p.A.

Registered office: Verona - Via Torricelli, 37

Share capital Euro 4,669,600 fully paid-up

Verona Company Register no 25971 - Chamber of Commerce no. 210441

Tax and VAT no. 01992770238

IL STATEMENTS AS AT AND FOR THE YEAR ENDED 31 DECEMBER 2001

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BALANCE SHEET

ASSETS	31/12/2001	31/12/2000	VARIATIONS
A) SHARE CAPITAL PROCEEDS TO BE RECEIVED			
Total share capital proceeds to be received (A)	0	0	0
B) FIXED ASSETS			0
I - Intangible fixed assets			0
1) start-up and capital costs	2,627,493	3,503,325	-875,831
4) licences, trademarks and similar rights	90,578	59,594	30,983
7) other	360,735	0	360,735
Total intangible fixed assets	3,078,807	3,562,919	-484,112
II - Tangible fixed assets			0
2) plant and machinery	35,342	24,421	10,921
4) other assets	93,988	26,102	67,885
5) Assets under construction and payments on account	7,608,186	2,470,587	5,137,599
Total tangible fixed assets	7,737,517	2,521,111	5,216,406
III - Financial fixed assets			0
1) investments in:			0
a) subsidiary companies	12,528,116	8,629,837	3,898,278
b) associated companies	353,609	2,600	351,009
d) other companies	6,022,021	0	6,022,021
Total investments	18,903,747	8,632,437	10,271,309

2) amounts receivable:			0
a) from subsidiary companies due after one year	0	1,032,913	-1,032,913
d) other due after one year	50,493	60,342	-9,848
Total amounts receivable included under fixed assets	50,493	1,093,255	-1,042,762
Total financial fixed assets	18,954,240	9,725,693	9,228,546
Total fixed assets (B)	29,770,566	15,809,724	13,960,841
C) ASSETS FORMING PART OF WORKING CAPITAL			
I - Inventory			
Total inventory	0	0	0
II - Receivables			
2) Trade receivables due within one year	3,877,075	1,032	3,876,042
2) Subsidiary companies due within one year	18,279,798	14,023,217	4,256,581
5) Others due within one year	1,304,581	79,890	1,224,691
Total receivables	23,461,455	14,104,140	9,357,315
III - Financial assets not of a fixed nature			
6) Other securities	0	15,583,276	-15,583,276
7) Insurance policies capitalised	2,600,250	0	2,600,250
Total financial assets not of a fixed nature	2,600,250	15,583,276	-12,983,026
IV - Liquid funds			
1) bank and postal accounts	34,578,991	35,296,843	-717,851
3) cash-in-hand and cash equivalents	5,163	11,063	-5,900
Total liquid funds	34,584,155	35,307,907	-723,751
Total assets forming part of working capital (C)	60,645,861	64,995,324	-4,349,462
D) ACCRUED INCOME AND DEFERRED EXPENSES	49,876	165,723	-115,847
TOTAL ASSETS	90,466,304	80,970,772	9,495,531

SHAREHOLDERS' EQUITY AND LIABILITIES	31/12/2001	31/12/2000	VARIATIONS
A) SHAREHOLDERS' EQUITY			
I - Share capital	4,669,600	4,669,600	0
II - Share premium reserve	62,186,400	62,186,400	0
III - Revaluation reserve	0	0	0
IV - Legal reserve	347,328	20,658	326,669
V - Reserve for purchase of own shares	0	0	0
VI - Statutory reserves	0	0	0
VII - Other reserves	3,518,920	512,261	3,006,659
VIII - Retained earnings or losses carried forward	0	0	0
IX - Net profit/(loss) for the year	10,341,820	6,533,399	3,808,420
Total shareholders' equity (A)	81,064,069	73,922,319	7,141,750
B) PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES			
Total provisions for contingencies and other charges (B)	0	0	0
C) EMPLOYEES' LEAVING ENTITLEMENT	1,382,730	1,015,026	367,703
D) PAYABLES			
3) due to banks due within one year	0	1,037	-1,037
6) accounts payable to creditors due within one year	3,246,018	1,275,419	1,970,598
8) amounts payable to subsidiaries due within one year	707,239	148,025	559,214
11) sums payable to taxation authorities due within one year	477,254	2,885,872	-2,408,618
12) social security charges payable due within one year	799,828	332,780	467,048
13) other sums payable due within one year	2,761,189	1,388,287	1,372,901
Total payables (D)	7,991,529	6,031,422	1,960,106
E) ACCRUED EXPENSES AND DEFERRED INCOME	27,974	2,003	25,970
TOTAL LIABILITIES	90,466,304	80,970,772	9,495,531
	31/12/2001	31/12/2000	VARIATIONS
MEMORANDUM AND CONTINGENCY ACCOUNTS	12,394,965	12,394,965	0

PROFIT AND LOSS ACCOUNT

	31/12/2001	31/12/2000	VARIATIONS
A) PRODUCTION REVENUES			
1) Turnover - goods and services	19,330,665	15,992,731	3,337,934
5) other revenues and income:	72,908	1,668	71,239
grants for operating expenses	2,065	0	2,065
Total production revenues (A)	19,405,639	15,994,400	3,411,239
B) PRODUCTION COST			
6) raw materials, consumables and supplies	19,655	55,433	-35,778
7) services	3,282,520	1,249,161	2,033,359
8) Use of third party assets	122,897	84,493	38,404
9) personnel expenses			
a) wages and salaries	3,494,018	2,193,749	1,300,268
b) social security contributions	1,095,486	783,550	311,935
c) employees' leaving entitlement	227,796	165,932	61,863
e) other costs	15,456	3,764	11,691
Total personnel expenses	4,832,757	3,146,997	1,685,759
10) amortisation, depreciation and write-downs:			
a) amortisation of intangible fixed assets	1,006,231	904,713	101,518
b) depreciation of tangible fixed assets	39,629	18,761	20,867
Total amortisation and depreciation	1,045,861	923,475	122,386
14) Other operating costs	60,300	26,194	34,105
Total production cost (B)	9,363,992	5,485,755	3,878,236
Difference between production revenues and cost (A-B)	10,041,647	10,508,644	-466,997
C) FINANCIAL INCOME AND CHARGES			
15) income from investments			

a) in subsidiary companies - dividends	1,870,193	196,253	1,673,940
b) in associated companies - dividends	0	43,382	-43,382
d) tax credits on dividends	940,640	140,738	799,902
Total income from investments	2,810,834	380,374	2,430,460
16) Other financial income			
a) Receivables classified as fixed assets	1,479	1,999	-520
c) from securities included under assets forming part of worl	833,301	175,011	658,289
d) Other income	1,356,817	380,741	976,075
Total other financial income	2,191,597	557,752	1,633,845
Total financial income	5,002,432	938,126	4,064,305
17) Interest and other financial charges			
d) other interest payable	179	49,113	-48,933
e) other financial charges	249	5,044	-4,795
Total interest and other financial charges	429	54,158	-53,729
Total financial income and charges (C) (15+16-17)	5,002,003	883,968	4,118,034
D) ADJUSTMENTS TO FINANCIAL ASSET VALUES			
Total revaluations	0	0	0
Total write-downs	0	0	0
Total revaluations and write-downs (D) (18-19)	0	0	0
E) EXTRAORDINARY INCOME AND EXPENSES			
21) Expenses	1,573	116	1,457
Total extraordinary items (E) (20-21)	-1,573	-116	-1,457
Profit (loss) before taxation (A-B+/-C+/-D+/-E)	15,042,077	11,392,496	3,649,580
22) Taxation on profit for the year			
a) Current taxation	4,653,180	4,863,153	-209,972
b) Deferred taxation	47,076	-4,056	51,132
Total taxation on profit for the year	4,700,256	4,859,097	-158,840
26) NET PROFIT/(LOSS) FOR THE YEAR	10,341,820	6,533,399	3,808,420